



McKenney's
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FOR IMMEDIATE RELEASE

McKenney's, Inc. Analyzes Machine Data to Cut Building Energy Costs

U.S. Air Force Identifying New Ways to Reduce Energy Consumption

Atlanta, GA — May 1, 2013 — McKenney's, Inc., the Southeast's leader in building automation and security, has integrated Splunk® Enterprise with McKenney's bdoc® Business Intelligence (BI) for Buildings™. Through the agreement, Splunk Enterprise becomes the analytics backbone of a new program to analyze data from elevators, security doors, light switches, wall mounted thermostats, air conditioners—essentially all the machine data generated by buildings. By analyzing and correlating the data, organizations gain operational intelligence in the form of building and energy efficiencies.

McKenney's recently launched bdoc to use its 65 years of experience to implement software solutions to capitalize on the massive volumes of facility data that can be collected through design, construction, commissioning and operation of building facilities. bdoc is an integrated, intelligent software and hardware system for capturing critical information to enhance efficiencies and reduce costs for all facility stakeholders. It is designed to enable organizations across the world to listen to their buildings.

“The Internet of Things presents a huge opportunity for organizations. Buildings create an incredible amount of data, and Splunk Enterprise and bdoc are helping organizations take advantage of this valuable information,” said Brian Gilmore, program manager for the Enterprise Intelligence Group within the McKenney's Automation & Control Solutions (ACS) division. “By analyzing building sensor data, our customers see ways to cut costs they never would have discovered or even imagined otherwise. Splunk software is the cornerstone of our ability to deliver these results by helping us perform real-time and historical analytics of any data at any scale.”

The U.S. Air Force is one organization relying on McKenney's and Splunk to help reduce energy costs. Facing several legislative mandates to reduce energy consumption, Eglin Air Force Base launched a strategic energy

master plan, which includes bdoc at the heart of an energy management system. When it is fully deployed, bdoc will use machine data from more than 20,000 sensors deployed in more than 100 buildings to analyze energy usage and costs in order to identify cost-cutting opportunities. For example, by correlating both historical and real-time energy utilization and pricing data with occupancy and environmental data from heating, ventilation and air conditioning (HVAC) systems, the base might identify significant opportunities for load shedding, identifying times it can shut off select HVAC systems during high energy cost periods.

“Organizations have access to more machine data than they realize, and McKenney’s is taking advantage of this opportunity by using Splunk software to deliver value far beyond IT,” said Steve Sommer, chief marketing officer at Splunk. “Splunk software harnesses data from networks, applications, sensors, mobile devices, website clickstreams and anything else that generates machine data to help deliver operational intelligence across entire organizations, not just a department or team. We’re thrilled that Splunk Enterprise is the data platform behind McKenney’s thriving business to help organizations take advantage of industrial data and the Internet of Things.”

For more information, please visit the BI for Buildings website <http://www.biforbuildings.com/>

About McKenney’s

McKenney’s is the Southeast’s most trusted name in facility construction, operation and maintenance. For more than six decades, our proven approach has ensured high-quality, energy efficient solutions at every stage of a building—Design, Build, Manage, and Maintain. McKenney’s offers expertise in HVAC, process piping, plumbing, and building automation and control systems, as well as service and maintenance. Our in-house engineering, fabrication, installation and commissioning resources ensure cost-effective delivery of the highest quality solutions. For more information, please visit <http://www.mckenneys.com>.

About Splunk Inc.

Splunk Inc. (NASDAQ: SPLK) provides the engine for machine data™. Splunk® software collects, indexes and harnesses the machine-generated big data coming from the websites, applications, servers, networks and mobile devices that power business. Splunk software enables organizations to monitor, search, analyze, visualize and act on massive streams of real-time and historical machine data. More than 5,200 enterprises, universities, government agencies and service

providers in over 90 countries use Splunk Enterprise to gain Operational Intelligence that deepens business and customer understanding, improves service and uptime, reduces cost and mitigates cybersecurity risk. Splunk Storm™, a cloud-based subscription service, is used by organizations developing applications in the cloud. To learn more, please visit www.splunk.com/company.

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