RedCloud and McKenney's, Inc. Partner to
Provide Intelligent Building Automation & Security Solutions

McKenney's selects RedCloud for web-based access control
RedCloud selects McKenney's to expand presence in building automation marketplace

Sterling, Virginia (PRWEB)– January 09, 2013 – RedCloud, the industry's fastest-growing provider of web-based, physical access control systems, and McKenney's, the Southeast's leader in building automation and security, today announced they have joined forces to provide customers with state-of-the-art, web-based access control.

McKenney's Automation & Control Solutions (ACS) provides intelligent building automation and control systems that provide customers with the highest levels of security, cost savings, comfort and energy efficiency. ACS has a proven track record and range of experience designing, installing and servicing complex systems in a variety of unique environments.

RedCloud Security Management Software provides the ease-of-use demanded by security/facility managers and the flexibility required by IT departments. RedCloud's standards-based software provides unparalleled manageability for system integration and automation, while its extended technology, delivered through integration alliances, provides customers with a wide range of capabilities not found in legacy client/server access control software. One example is aggregated event log management from Splunk which is embedded in RedCloud's Platform and offered by McKenney's to their customers for a variety of building automation applications.

"Many of today's property owners and managers want a fully integrated building—one where all systems operate as a seamless integrated unit and where applications are accessed through a web browser," said Leroy Walden, LEED AP, and Vice President of Automation & Control Solutions. "We have a sophisticated IT-based approach to building automation and security and we have invested in a substantial process to search the market for web-based integrated access control solutions that fit our IT criteria. We are pleased to say that RedCloud became a clear choice."

"McKenney's is a full spectrum sales and service integrator for building security, automation and control solutions that is dedicated to providing clients with highly efficient and cost effective solutions," said Bill Moran, RedCloud's Vice President of Sales. "That philosophy is shared by RedCloud and through McKenney's joining our family of channel partners as an Authorized VAR, RedCloud's presence in the Atlanta-Charlotte corridor is fortified." Moran added, "As a founding member of InsideIQ - Building Automation Alliance, an organization that has other RedCloud VARs as members, this partnership with McKenney's sets the stage for multi-regional and national customers to leverage this alliance and procure RedCloud solutions through their local, independently owned integrator of choice."

About McKenney's
McKenney's is the Southeast's most trusted name in facility construction, operation and maintenance. For more than 60 years, our proven approach has ensured high-quality, energy-efficient solutions at every stage of a building—Design, Build, Controls & Monitoring, and Maintenance & Repair. McKenney's offers expertise in HVAC, process piping, plumbing, and building automation and control systems, as well as service and maintenance. Our in-house engineering, fabrication, installation and commissioning resources ensure cost-effective delivery of the highest quality solutions. For more information, please visit http://www.mckenneys.com

About RedCloud
RedCloud is a revolutionary access control solution, engineered from the ground up by IT and security veterans to deliver a new standard in performance, integration and efficiency that can only be achieved through convergence. RedCloud's patented, web-based, physical and virtual appliance platform leverages an open architecture, integrates identity management and video surveillance and achieves the highest level of scalability with the lowest cost of ownership, making RedCloud the logical choice in access control. For more information, please visit http://www.redcloudsecurity.com

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